

PEEL CHAMBER OF COMMERCE & INDUSTRY

51 YEARS OF BUSINESS SUPPORT

1960 - 2011



Chamber Bulletin September 2011



PCCI Platinum Members



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SAVE THE DATE

Don't miss this
inspirational
speaker



BUSINESS BREAKFAST

Guest Speaker JOHN SYMOND

DATE: 7AM - 9AM TUESDAY 11TH OCTOBER

VENUE: FORTE MANDURAH QUAYS

Don't miss this opportunity for John Symond to inform you about current global trends, the financial landscape, views of interest rates and our economy. Experiences from John and the change in circumstances in the Aussie business. The need to understand change and create your future!!



2011 PRIDE IN WORKMANSHIP AWARDS

The Pride in workmanship awards are on, and local businesses are invited to nominate employees.

It is the fourth year the Rotary Club of Mandurah, in partnership with the Peel CCI, has presented the program. The program is open to all businesses and volunteer organisations in the Peel region.

Employers are encouraged to nominate individuals who go above and beyond expectations in the workplace, demonstrating initiative, leadership or creativity in enhancing the business or organisation in which they work.

The successful nominees will receive their awards at a dinner to be held at the Mandurah Offshore Fishing and Sailing Club on Tuesday November 29th.

Nominations close on October 7th. Call 9581 3693 or email: admin@peelcci.com.au for more information.



AWARD RECIPIENTS 2010



BUSINESS AFTER HOURS (BAH)

September 28th	Peel Education & Training Campus
October 25th	Mandurah Scooters
November 2011	Growth Partners ITP TBC
December 2011	Peel Chamber
January 17th	Mandurah Offshore Fishing & Sailing Club

BAH is a business-to-business networking opportunity. Showcase your business, your products and services to other members of the Peel Region business community.

Every month Chamber Members have an opportunity to host or attend a BAH event. The BAH "host" provides light refreshments and a friendly atmosphere for businesses to get acquainted face-to-face. BAH is great for grand openings, a move to a new location or if you've just remodeled your business.

Positive impressions created here can lead to new contacts & clientele for years to come. Whether well-established or brand new, BAH is a great way to showcase your business.

WELCOME TO NEW MEMBERS

Pat Thomas Memorial Community House

Crisis Accommodation
Contact: Barbara Payne
www.nulsen.com.au

Scavenger Supplies

Mining Supplies
Contact: Warren Blay
www.scavengersupplies.com.au

Expo Cleaning

Commercial & Industrial Cleaning Services
Contact: Stephen Jones
www.expocleaning.com.au

AAA Windscreens & Tinting Mandurah

Windscreens & glass tinting
Contact: David Caldwell
www.aaawindscreens.com.au

DPG Di Prinzio Property Group

Real Estate
Contact: Jules Di Prinzio
www.realestatedpg.com



Peel CCI

September 2011 Business After Hours
hosted by
Peel Education & Training Campus

- ◆ Meet representatives from all sectors on Campus.
- ◆ Enjoy a quick cross - Campus tour to explore the excellent facilities, including our fully equipped hospital training wards, class kitchen and restaurant facilities, auto repairs workshop.
- ◆ Discover the array of Courses available at the PET Campus.
- ◆ Door prizes, networking and business information.

DATE: Wednesday 28th September 2011

TIME: 5.30pm - 7.30pm

PLACE: Peel Education and Training Campus
Education Drive Greenfields

RSVP: By Friday 23rd September
Limited Places for catering:

[Register here NOW!](#)



***** COMPETITION *****

Jump onto Facebook page and enter Peel Chamber's Competition



DOB IN YOUR BUSINESS TO WIN!

Competition Ends:

Wednesday 5th October 2011, at 5.00pm

- Join our Facebook Page - facebook.com/PeelChamber4 (if you already 'like' us proceed to Condition 2)
- Encourage your business colleagues (from Peel CCI member/non-member businesses/organisations even from outside the Region) to like our FB page and tell us that you 'sent' them. Eg: I'm Mary Grey from Bonafide Shoes and John's Fish Supply sent me = 1 vote to John's Fish Supply ... Mary Grey cannot send again as votes will only count from people not individual businesses*
- The Peel CCI Member Business or Organisation with the highest number of business colleagues sent at 5.00pm on Wednesday October 5th, will receive the **opportunity to advertise** their business with a **half page advert** in one of our local papers.* (Value: priceless with great odds)
- The winning Business must be a current member of Peel CCI or must join and pay Peel CCI membership before October 5th 2011 5.00pm to qualify as an entrant. * Terms and Conditions apply





CENTRO MANDURAH JULY TRADE EXPO THINK LOCAL SHOP LOCAL

The recent Trade Expo was a good opportunity for the community to come and view the services and products of the local Peel businesses that took part.



Peel Chamber members had the exclusive opportunity of special negotiated site rates, which included all the required equipment, and the Expo presented excellent value for members with the two advertisements of the Expo in the local papers of a Full Page, with the second advert including business card size promotion of the showcased businesses. A follow up news article was printed in the press.

Participating businesses were:

Choice Canvas; SendOutCards; Mandurah Scooters; Inhouse Group; King Carnival; LA Contracting; Simplicity Funerals; Mandurah Wine Tours & Charters; Avon; People Who Care; Fairbridge; Enjo; SouthernCoast Electrical.

Thank you for your support, the feedback received has been very positive, some businesses confirming they would be taking up the opportunity in upcoming expos.



People Who Care



Fairbridge



Simplicity Funerals



Avon



SendOutCards



Inhouse Group



Mandurah Wine Tours & Charters



King Carnival



Southern Coast Electrical



LA Contracting



Enjo



Choice Canvas



Mandurah Scooters

MOVED PREMISES

ANCIENT APPROACH TRADITIONAL CHINESE MEDICINE (Acupuncture, Herbal Medicine, Cupping Therapy, Chinese Massage, Dietary Advice) - have moved premises to 26 Peelwood Parade, Halls Head. Ph: 9535 4958

THISTLE EMBROIDERY - has moved to Unit 1/42 Reserve Drive, Mandurah Ph: 9534 9956

COSTELLO TAYLOR & ASSOCIATES - have moved to 36 Ansthruther Road (cnr Davey St), Mandurah Ph: 9535 3069



PEEL CHAMBER PREPARES TO BE CHINA READY!

On a stunning Sunday in Mandurah, the Peel CCI was out meeting with Mr Wan Yading and his party of 7 Chinese property developers from Jiaxing. Jules Di Prinzio from DPG Property Group, David Lomax from MLG Realty, Mayor Paddi Creevey and CEO Mark Newman met the group and toured the City showcasing various developments and the picturesque waterways. Special thanks to Edwin Zhuang from the Bunbury Jiaxing Business office who provided interpretation.



The group has potential property interests in Bunbury and was suitably impressed by the Aqueous Development at Mandurah Quay. David Lomax, Sales Executive, from MLG Realty, provided an informative tour of the luxurious apartments and showcased the unprecedented range of facilities and the enviable water's edge lifestyle. Mr Gu, an engineer in property development and Mr Zhu, who owns one of the best quality hotels in Jiaxing studied development plans and maps with Mr Lomax, of the area before boarding a City bus tour hosted by Mayor Paddi Creevey and City of Mandurah CEO, Mark Newman.

"This is an exciting time for investment and it's great to see the Peel Chamber leading with these opportunities, particularly building relationships with overseas investors," said Jules Di Prinzio, principal of DPG, Di

Prinzio Property Group. Mr Di Prinzio was on hand to assist Edwin Zhuang to field questions about the market, the high quality investments and the availability of potential sites.



PEEL TOURISM

"Creating Cohesion"

PEEL ADVISORY GROUP (PAG) MEETING - Destination Royalties for Region was designed to bring together local business and local government. The PAG meeting was a great opportunity for Representatives of the Discover Peel Project to build on business relationships and maintain a collaborative working relationship.

The Group discussions ensued:

- Ensuring tourism has a future in the region
- Working together to create a campaign to attract visitors and produce significant economic benefits for the Peel Region
- Destination Management Plan to include producing regional website, regional map and billboards
- Bringing together local business and the local government

We look forward to the next meeting where we will be tracking the development of the campaign.

Also The AHA (WA) has developed a customer service recognition program that is coupled with a new, **free online training** program. Both designed to raise awareness and recognition of existing customer service training and commitment, and to reinforce the importance of great customer service in Western Australia. When customers see your staff wearing their badges and venue displaying the "WA Service With a Smile" signage, they won't have to ask themselves how much of a commitment your venue has to customer service, they will already know.

To register to participate you can go online at www.wasmiles.com.au - Email train@ahawa.asn.au.



From left to right: Gillian Houston (Shire of Murray), Jane Pole Bell (City of Mandurah), Colleen Yates (PDC), Paula Johnstone (Peel Tourism), Donna Cocking (Peel CCI), Tanya Forsyth (Peel Tourism), Caroline Vincin (PDC), Suzette Van Aswegen (Shire of Serpentine Jarrahdale)



ROYALTIES
FOR REGIONS





Course Established in 1960

Canberra NBN Visits Mandurah

Peel Chamber members and guests attended the Business After Hours hosted by Mandurah Country Club on 26th July 2011. The door prize of 18 holes at Mandurah Golf Club was won by Kevin Castrique from the Optus Business Centre.

Speakers on the night included Mandurah Mayor Paddi Creevey, representatives from Canberra Department of Broadband & Communications & guest speaker Mary Nenke a former resident from Mandurah, business owner and advocate for NBN in regional WA. Mary confirmed that her business [Cambinata Yabbies](#) has benefitted with the use of the internet and enables her to do business with Europe, Asia and the Middle East.

The NBN (National Broadband Network) is the high speed network designed to reach all Australian premises, with vital communications infrastructure that will benefit Australia in the future. It will offer speed and reliability of broadband outside the major cities, which will make a great difference to Regional Australia.

Work is predicted to commence in Mandurah in December. Mandurah, Victoria Park and Geraldton being the only locations in line for Phase two. When an area roll out map is available to the Chamber, Peel Chamber will make this available to its members.

For more information on the NBN [click here](#).

Tourism is also set to benefit from NBN. A Tourism E-Kit with a series of simple tutorials to help businesses prepare for the NBN can be found at:

http://www.atdw.com.au/tourism_e_kit.asp

The Government's Digital Business website also provides information to assist businesses to make the most of opportunities the internet provides to quickly give you the skills and knowledge to make informed decisions on this important area of your business:

<http://www.digitalbusiness.gov.au>



FORTE MANDURAH QUAY RESORT BUSINESS AFTER HOURS

Peel Chamber of Commerce and Industry members enjoyed the hospitality from the Forte Mandurah Quay Resort team at the August Business After Hours, themed 'Doing Business with China'.

Attendees were informed about how their businesses could benefit from being prepared for the Chinese market, by learning about basic etiquette and tips for doing business with the Chinese.

Members interested in receiving the information sheet from the evening should contact admin@peelcci.com.au

The evening featured the new Executive Chef Bonny Sulistyo who showcased his talents with an array of food including an Asian fusion dish for the attending guests.

Situated on its own private Marina this beautiful waterside restaurant and function centre overlooks the magnificent Peel Estuary.

As the ideal location for weddings or conferences Forte Mandurah Quay can tailor an event to suit your needs. The conference rooms offer flexible catering for up to 199 people.

The resort consists of 27 two and three bedroom self-contained spa villas, an award winning free form swimming pool outdoor heated spa, gymnasium and two full sized tennis courts.

The Waterside Restaurant has a view to die for - open for breakfast and lunch 7 days a week and dinner Wednesday to Saturday.

Exciting events coming up at Forte Mandurah Quays include:

- ◆ Merchant of Venice dinner and show. A William Shakespeare play pre-formed by the Class Act Theatre Company while you enjoy a 3 course meal
- ◆ A Physic Dinner which we are holding in conjunction with Crystal Dolphin. This may assist you with business forecasting.
- ◆ Howard Park wine dinner guaranteed to provide information on making a good wine selection with your next meal.
- ◆ Faulty Towers dinner and show guaranteed to give you a laugh while enjoying a beautiful meal

For further details contact:
Tanya McFarlane Functions Co-ordinator
Forte Mandurah Quay Resort, Ph: 9582 8300.



CHINA BUSINESS TOUR 2011

Due to some cancellations, the Bunbury Chamber of Commerce will be accepting late applications for anyone wishing to attend the 2011 China Business Tour. For details about the tour [click here](#) to download the flyer.

If you are interested, please contact Andrew Horan on 9791 2292 or andrew@bccci.asn.au as soon as possible to ensure you don't miss out on this fantastic opportunity.



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10% discount for Peel CCI Members



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**Mandurah
BOUVARD CRUISES**

Corporate Charity Golf Challenge

All proceeds to

Mandurah Volunteer Water Rescue Group

To help purchase a new search & rescue vessel

21st October

Meadow Springs Golf & Country Club

Enter your Ambrose team
for your chance to win a



**Barbagallo
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Get your entry forms by phoning **9581 1242**
or email functions@bouvardcruises.com.au

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VISIT OUR WEBSITE!

BRIDGE BUILDERS
Reaching out to the community

We are seeking business partners to assist in funding and sponsoring activities for the wellbeing of the community.

These activities include:

- Mandurah Migrant Centre and multi cultural events
- Fun children's programmes like Toddler Jam and TeenMOPS
- Life skills for youth and families
- Craft learning and companion experience
- Computers and research

Please contact either: Cathy Bickell on 9534 2835 or cbickell@westnet.com.au
OR Mel Willis on 9581 1980 or mel@bridgebuilders.org.au

NEW WORKERS' COMPENSATION LAWS

Important amendments to the *Workers' Compensation and Injury Management Act 1981* have recently been passed by State Parliament. Most of the amendments come into effect on 1st Oct 2011. Changes to the dispute resolution system come into effect on 1 December 2011 [more info...](#)

AWARD FINDER

You can use the Fair Work Ombudsman's new [Award Finder](#) to search for a modern award. You can also use Award Finder to search for the pre-modern award relevant prior to 1 January 2010. If you know the pre-modern award but you're not sure which modern award applies, Award Finder will help locate the right information. Award Finder also provides information for state referral employers covered by Division 2B Awards and Enterprise Awards.

BROWSE THE PEEL REGION

- [VISIT MANDURAH](#)
- [PINJARRA VISITOR CENTRE](#)
- [SERPENTINE VALLEY](#)
- [BODDINGTON TOURISM](#)
- [SHIRE OF WAROONA](#)
- [SHIRE OF MURRAY](#)
- [CITY OF MANDURAH](#)
- [SHIRE OF BODDINGTON](#)
- [SHIRE OF SERPENTINE JARRAHDALE](#)

ABS MEDIA RELEASES

- [July 2011](#)
- [August 2011](#)
- [September 2011](#)

ATO WEEKLY UPDATES FOR BUSINESSES

[What's new in the last month](#)

TENDER INFORMATION

[City of Mandurah](#) & [Shire of Murray](#) - latest information on the tender process, tenders currently being advertised, those tenders which have been awarded and tenders that are currently being developed.

SMALL BUSINESS CENTRE PEEL

- Do you have a question about your shop lease?
- Does your business need assistance working through government processes?

For free & confidential advice, call the Small Business Centre Peel on 9582 0022 or visit www.sbcpeel.com.au

NEW LIQUOR LICENSING EXEMPTIONS

Government cuts red tape for small functions Amendments to the Liquor Control Regulations 1989 took effect from 16 July 2011. A number of circumstances have become exempt from the application of the *Liquor Control Act 1988*. [read more...](#)

INQUIRY INTO FLY-IN, FLY-OUT/ DRIVE-IN, DRIVE-OUT MINING OPERATIONS

The House of Representatives Standing Committee on Regional Australia has commenced inquiring into and will report on the use of 'fly-in, fly-out (FIFO) and 'drive-in, drive-out' (DIDO) workforce practices in regional Australia, with specific reference to:

- the extent and projected growth in FIFO/DIDO work practices, including in which regions and key industries this practice is utilised;
- costs and benefits for companies, and individuals, choosing a FIFO/DIDO workforce as an alternative to a resident workforce;
- the effect of a non-resident FIFO/DIDO workforce on established communities, including community wellbeing, services and infrastructure;
- the impact on communities sending large numbers of FIFO/DIDO workers to mine sites;
- long term strategies for economic diversification in towns with large FIFO/DIDO workforces;
- key skill sets targeted for mobile workforce employment, and opportunities for ongoing training and development;
- provision of services, infrastructure and housing availability for FIFO/DIDO workforce employees;
- strategies to optimise FIFO/DIDO experience for employees and their families, communities and industry;
- potential opportunities for non-mining communities with narrow economic bases to diversify their economic base by providing a FIFO/DIDO workforce;
- current initiatives and responses of the Commonwealth, State and Territory Governments; and
- any other related matter.

The Committee would appreciate any views that you may have addressing the inquiry terms of reference.

For information on the inquiry visit the Committee website at www.aph.gov.au/fifo

Keeping kids in school

School-aged children without a Department of Education and Training Leave Pass WILL NOT BE SERVED during school hours

KEEPING KIDS IN SCHOOL

The project involves local businesses and agencies agreeing not to serve students during school time unless they have a leave pass or are accompanied by a parent.

The businesses display a poster or sticker in their shop showing they are involved in the project.

For more information or details on how to get involved please contact:

Luisa Terribile
School Business Community Partnership Broker
Chamber of Commerce and Industry WA
P: 9437 0188
E: Luisa.Terribile@cciwa.com



EVENTS SEASON

2011- 2012

APPLICATIONS NOW OPEN



The City is excited about the forthcoming events and festivals season with programs being developed that offer innovative activities and great entertainment for the whole family to enjoy.

The City welcomes applications for: Sponsors - Stall Holders - Food Vendors - Amusement Operators - Community Groups

Mandurah Children's Festival (Maawit Kara)

23 Oct 2011

Centro Mandurah Christmas Pageant & Celebrations

13 December 2011

Community New Years Eve Celebrations

31 December 2011

Australia Day Celebrations

26 January 2012

The City also welcomes applications for: Sponsors - Licensed Bar Operator - Pontoon Golf Operator - Market Stalls - Food Vendors - Amusement Operators

Channel Seven Mandurah Crab Fest - 16, 17 and 18

March 2012 (please note change of weekend from previous years)

For further information

please contact the City's Events Team on 9550 3840

Email: eventsteam@mandurah.wa.gov.au

or Visit : www.mandurah.wa.gov.au

CHANGES TO WA CONSUMER LAW

Is your business making the most of its new rights and meeting its legal obligations?

- Did you know you now have more entitlements when purchasing goods and services for your business?
- Are you aware of how the law has changed regarding consumer guarantees, sales practices and lay-bys?
- Could you be offering your customers better business practices?

The Fair Trading Act 2010 (FTA) introduces a number of changes to consumer laws. While most of these changes are tied to the introduction of the Australian Consumer Law (ACL) *in effect since 1 January 2011*, some relate to matters **specific to Western Australia**. [Click here](#) to view the significant changes.

EXTENDED TRADING HOURS - CITY OF MANDURAH

Sundays October 2nd, 9th, 16th, 23rd & Friday October 28th trading. The Peel Chamber made a deputation at a special meeting for trading to include Sunday the 30th October - We are awaiting to hear from the CoM.

MURDOCH UNIVERSITY COURSES

Murdoch University is pleased to offer these great development opportunities in the Rockingham/ Kwinana/ Peel region - all prices include GST:

PEEL CCI MEMBERS RECEIVE A 20% DISCOUNT

SOUND GOVERNANCE & BUILDING SUSTAINABLE ENTERPRISES

When: 2nd November 2011

Where: Murdoch University, Peel Campus

Discounted Price: \$440 for Peel CCI members (\$550 standard)

How to Register:

Email executive.education@murdoch.edu.au or

telephone 9360 1775 to ensure you receive your discounted price.

** You may be eligible for the [Small Business Smart Business training voucher](#) for these programs.

For a comprehensive guide to 2011 programs, workshops and events visit our [website](#), [download](#) the Murdoch Executive Education Centre July-December 2011 Directory or contact Karen Thompson on 08 9360 1780 for further information.

CCI WA BUSINESS TRAINING COURSES

INTRODUCTION TO EMPLOYEE ENTITLEMENTS FOR SMALL BUSINESS

This session, designed specifically for small business, will cover the key minimum entitlements for employees, including entitlements arising from the National Employment Standards and the *Minimum Conditions of Employment Act 1993*, as well an overview of the Award system and contracts of employment. Suited to small business owners and key administrators, this program will update your knowledge on employment law as well as provide an opportunity to 'audit' your current practices. [..more](#)

INTRODUCTION TO THE FAIR WORK ACT

The Fair Work Act 2009 is the key piece of industrial relations legislation in Australia regulating the employment relationship. As a human resource professional, knowledge of this law is a very powerful tool. This session is designed for those in human resources, or new to industrial relations, who need to know who the Fair Work Act applies to, what it covers and how to refer to it when needed. [..more](#)

BUDGETING AND PLANNING

Budgets and forecasts are key tools for management of organisational operations and finances. If you have responsibility for development of budgets and reporting on comparisons of budget with actual performance, and would like to develop more confidence in your approach to budgeting, this course will step you through the process in a workshop style. [..more](#)

For further information on CCI's training courses email training@cciwa.com, phone (08) 9365 7500 or visit

www.ccibusinessstraining.com



The Peel Chamber of Commerce & Industry greatly appreciates the ongoing support from its
Platinum Members



Centro Properties Mandurah

330 Pinjarra Road
Mandurah WA 6210

Contact: **Nigel Haines**
Ph: 08 9535 5522

**Shopping Centre
Owner/Manager**

Mandurah
Halls Head



Regional Development Australia
PEEL WA

is an initiative to enhance the growth and development of regional Australia

Contact:
John Lambrecht
Ph: 9586 3400
Unit 4 / 11 Davey Street, Mandurah WA 6210

and Premier Gold Members


Business Directory Advertising



Contact:
Kris Stuart
Ph: 9534-8786

PO Box 1682
MANDURAH WA 6210

Embroidery & Garment Printing



Contact:
Nicola & Sean Tobin
Ph: 9581 9917

Unit 1, 72 Reserve Dv
Mandurah WA 6210

Documentation & Software Solutions



Contact:
Tony Paul
Ph: 9528-5002

1/7 Day Road
ROCKINGHAM WA 6168

Employment Services



Contact:
Clare Allen
Ph: 9550 4555

PO Box 3022
MANDURAH WA 6210

Mining Operations




australia's aluminium

Contact:
Tanya Beechey
Ph: 9531 6240

PO Box 172
Pinjarra WA 6208

Bookkeeping



Premier Bookkeeping Services

Contact:
Sharon Craig
Ph: 9581-1445

PO Box 2020
MANDURAH WA 6210

Print Media Advertising



Contact:
Laurence Williams and Jill Burgess
Ph: 9583 1000

PO Box 33
MANDURAH WA 6210

Print Media Advertising



Contact:
Darren O'Dea
Ph: 95502418

PO Box 1265
MANDURAH WA 6210

Web Design and Advertising



Contact:
Ryan McKenzie
Ph: 9534-5393

2 Lemongrass Way,
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Think Local and Buy Local



Think Chamber buy from Chamber Members




Graphic Design



MANDURAH GRAPHICS
DESIGN CONSULTANTS

Contact: **Ant Carna** Ph: 9535 8858
34 Davey St Mandurah WA 6210

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 Ph: (08)9581 3693 Fax: (08) 9586 3740 admin@peelcci.com.au www.peelcci.com.au

